

# ATTORNEY

**What do they do?** Provide legal advice and support to ensure the legality of commercial transactions, using knowledge of statutory law and regulations passed by government agencies to help their clients achieve their goals within the bounds of the law. Insurance companies also employ trial attorneys, who represent the organization in legal matters, performing the legal research needed to prepare and try cases in courts or agencies.

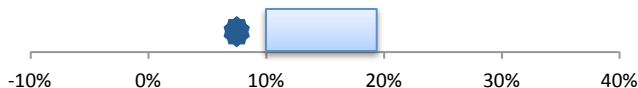
**People with these roles and responsibilities are also called:**

Associate Attorney, Lawyer, Associate, Assistant Attorney General, Deputy Attorney General, City Attorney, County Attorney, Partner, Assistant Counsel

**Some typical job duties include:**

- Act as a regulatory and compliance resource, identifying and analyzing compliance risks based on relevant federal and state laws
- Support the business in the development and implementation of policies and procedures to manage and mitigate compliance risk.
- Perform legal research, analysis, and advising on issues like proposed new products, merger and acquisitions, safeguarding intellectual property, financial formation, offerings, and compliance issues.
- Represent the organization in trials or hearings before courts or agencies, including appeals and arbitrations.

## Ohio Job Outlook "Slower than average" (+7.9%)



Projected % change in number of jobs by 2020

Note: Blue band = Average growth (10% to 19%)

National Job Outlook through 2020: 10.1%

## Most Important Occupational Skills

**BASIC SKILLS**

- Active Listening
- Speaking
- Critical Thinking

**SOCIAL SKILLS**

- Persuasion
- Negotiation
- Social Perceptiveness

**PROBLEM SOLVING SKILLS**

- Complex Problem Solving

**TECHNICAL SKILLS**

- Operations Analysis
- Operation Monitoring

**SYSTEMS SKILLS**

- Judgment and Decision Making
- Systems Analysis
- Systems Evaluation

**RESOURCE MANAGEMENT SKILLS**

- Time Management
- Mgmt of Personnel Resources
- Mgmt of Financial Resources

The most important skills required for performing this job well are underlined.

## How much did these jobs pay in 2013?

Average: \$108,950 per year  
(\$52.38 per hour)

## Career Pathway and Educational Requirements

Entry-level (\$65,000-\$100,000)

Mid-level (\$85,000-\$200,000)

Executive (\$100,000+)

Attorney

Senior Attorney

General Counsel

**REQUIRED FOR ENTRY**

- Law degree

**REQUIRED FOR ADVANCEMENT**

- Law degree
- Multiple years related work experience

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**SOME CERTIFICATIONS THAT CAN HELP YOU ADVANCE:**

**Certified Attorney Specialist** (The Ohio State Bar Association, available online)

**Certification in Insurance Coverage Law** (The Ohio State Bar Association, available online)